

Overview

- Project Overview
- Financing Structure
- Proposed Bond Issuance
- Next Steps





Mission Rock Overall Summary

At full build out:

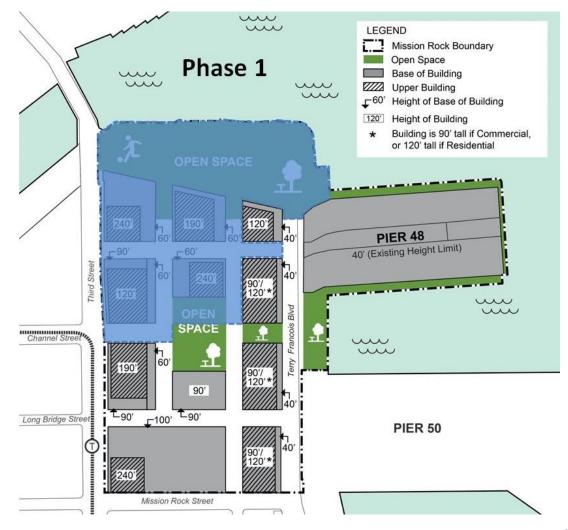
- 2.7 to 2.8M GSF total
- Approximately 1200 housing units, 40% of which will be affordable
- 972K 1.4M GSF office
- 240K GSF retail/production
- 240K GSF Pier 48





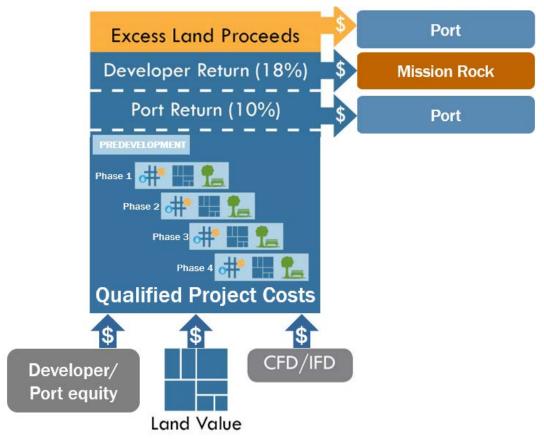
Mission Rock Phase 1

- Housing (2 buildings)
 - 537 units total, 199 affordable
- Commercial Office (2 buildings)
 - 550,000 gross square feet
- Ground Floor Retail
 - 65,000 square feet
- China Basin Park (5.5 Acres)
- Project Infrastructure
- Targeting completion in 2022





Project Funding Structure



Strategies to limit Developer Capital and Return:

- Use CFD/IFD sources when possible
- Maximize public financing
- Use tax-exempt debt
- Use Port Capital



Phase I Budget

- Project Costs
 - Hard costs
 - Soft costs
 - Return on Developer Equity for the Phase 1 Horizontal Infrastructure improvements
- Projected Revenues
 - The four Phase 1 prepaid leases
 - Public financing sources
 - Special Tax District (CFD) bond proceeds
 - CFD pay-as-you-go ("pay-go") taxes
 - Infrastructure Financing District Project Area I (IFD) pay-go taxes



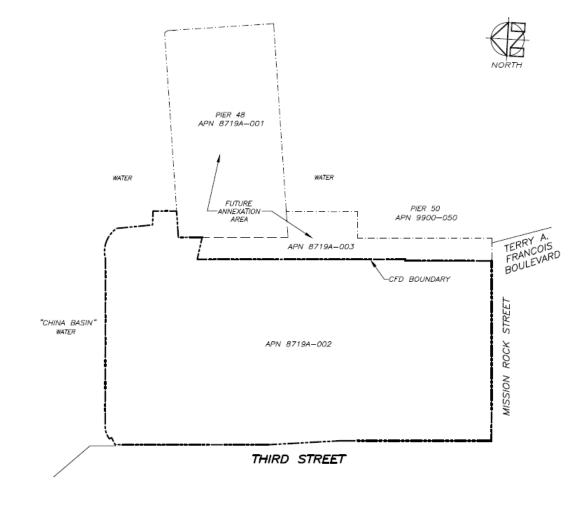
Overview of Phase 1 Sources and Uses

Description	Entitlement	Phase 1	Total Phase 1
Sources			
Total Horizontal Costs	29.3	145.4	174.8
Developer Return	<u>16.9</u>	<u>73.8</u>	90.7
Total Phase 1 Uses	46.2	219.3	265.5
Uses			
Net Development Rights Payments Advances	42.2	-	42.2
CFD Bonds - Unimproved Land	4.0	31.2	35.2
CFD Bonds - Completed Buildings	-	140.8	140.8
CFD Excess Pay Go Increment		47.2	<u>47.2</u>
Total Phase 1 Sources	46.2	219.3	265.5



Public Financing Board Actions to Date

- February 2018: Infrastructure Financing District Project Area I
- September 2019: Amendments to the City's Special Tax Law to align to Pier 70 and Mission Rock projects
- May 2020: Formation of Special Tax District





CFD Taxes and Uses

Development Tax

- Funds infrastructure and parks
- Available as long as Project Area tax increment available

Office Tax

- Funds infrastructure and parks
- More flexible than development tax
- May be levied for 120 years

Shoreline Tax

- Funds shoreline protection studies and facilities
- May be levied for 120 years

Services Tax

- Funds ongoing operations and maintenance for site
- May be levied in perpetuity





Bond Issuance Parameters

- Amount of bonds sold limited by two factors:
 - 1. Appraised value of the CFD
 - The City has a policy of only issuing CFD debt with a 3:1 value-to-lien ratio
 - Current valuation of \$150.4 million, resulting in \$50.1 million in bonds
 - Appraiser currently updating to include latest data from impacts of COVID
 - If valuation changes, issuance will not exceed \$50.1 million or 3:1 value-to-lien
 - 2. Ongoing Development Special Tax Capacity
 - Requires 110% debt service coverage from Development Special Tax Capacity
 - This bond issuance is sized to the Development Special Tax from Phase I
 - Maximum Development Special Tax capacity from Phase 1 will be far in excess of 110 percent coverage
 - Additional Development Special Tax capacity will support future bonds



Projected Development Special Tax for Debt Service

Planning Parcel	FY20-21 Expected Maximum	FY20-21 Actual Levy	FY21-22 Actual Levy	FY22-23 Actual Levy	FY23-24 Actual Levy
Parcel A	\$1,598,937	\$207,107	\$246,340	\$35,566	\$1,696,805
Parcel B	\$1,690,703	\$218,993	\$260,477	\$37,607	\$1,794,188
Parcel F	\$988,931	\$128,094	\$152,359	\$21,997	\$1,049,461
Parcel G	\$1,878,431	\$243,309	\$289,400	\$1,954,320	\$1,993,407
Other Parcels	\$8,025,363	\$1,039,507	\$1,236,424	\$178,510	\$0
Total	\$14,182,366	\$1,837,010	\$2,185,000	\$2,228,000	\$6,533,860



Bond Sources and Uses

- Sale of bonds in amount of \$50.1M results in potential total sources of \$53.9M with premium
- Bond uses shown in table to right; proceeds used to repay remaining Entitlement Sum and Phase I Infrastructure Improvements

Uses	Preliminary	Estimate
Improvement Fund	\$	48,094,044
Remaining Entitlement Sum	\$	3,429,304
Demolition & Hazardous Soil Removal	\$	7,287,698
Utilities (e.g. Sewer, Water, Joint Trench)	\$	7,366,116
Earthwork and Retaining Walls	\$	16,487,264
Roadways	\$	4,238,979
Streetscape	\$	4,449,271
Parks and Public Spaces	\$	4,835,412
Debt Service Reserve Fund	\$	4,430,463
Delivery Date Expenses		
Cost of Issuance	\$	875,000
Underwriter's Discount	\$	501,000
Total Uses	\$ 5	3,900,507



Today's Actions

Request positive recommendation of:

- Resolution Authorizing the Issuance of Development Special Tax Bonds – City and County of San Francisco Special Tax District No. 2020-1 (Mission Rock Facilities and Services) - Not to Exceed Aggregate Principal Amount of \$50,100,000
- Resolution Authorizing a Pledge Agreement Related to City and County of San Francisco Infrastructure Financing District No. 2 (Port of San Francisco) Sub-Project Areas I-1 through I-13 and Special Tax Bonds Issued by City and County of San Francisco Special Tax District No. 2020-1 (Mission Rock Facilities and Services)

Item	Date
Introduction of Legislation to Board of Supervisors	November 10, 2020
Budget & Finance Committee Hearing	December 2, 2020
Board Approval of Legislation	December 8, 2020
Sale and Closing of Bonds	Jan/Feb 2020

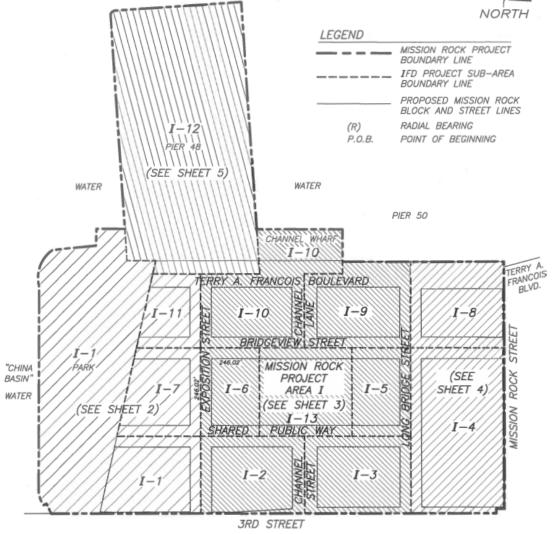


LATER SLIDES FOR REFERENCE ONLY



IFD Map







Mission Rock Tax Rates

Tax Zone	Land Use	Parcels	Tax	Rate/sq. ft
Zone 1	Market Rate Residential	A, F	Development	\$ 8.58
			Contingent Services	\$ 1.40
	Office	B, G	Development	\$ 6.50
			Office	\$ 1.92
			Shoreline	\$ 1.82
			Contingent Services	\$ 1.40
Zone 2	Market Rate Residential	D1, F, K, H*, I*, J*	Development	\$ 8.58
			Contingent Services	\$ 1.40
	Office	C, E, H*, I*, J*	Development	\$ 6.50
			Office	\$ 1.61
			Shoreline	\$ 1.82
			Contingent Services	\$ 1.40
Future Annexation Area	TBD	Pier 48	Development	TBD
			Office	TBD
			Shoreline	TBD
			Services	TBD



Mission Rock Tax Rates

